

Facts and Figures The Hague Security Delta

January - December 2014

The Hague Security Delta (HSD) is the largest security cluster in Europe. In this Dutch cluster with important regional hubs in The Hague, Twente, and Brabant businesses, governments, and knowledge institutions work together on security innovations and knowledge. They share a common goal: more business activity, more jobs, and a secure world.



HSD Products

- National Innovation Agenda for Security (NIAS)
- Finance Guide
- Value Propositions NL: secure digital gateway
- 5 Issue briefs
- Drones report
- HSD strategy and urgency programme
- Trusted Networks Initiative
- Partners in Business/Netherlands-Singapore Cyber Project
- Memorandum of Understanding (MoU)
- Knowledge network and maps per HSD topic area

HSD Events / Powered by

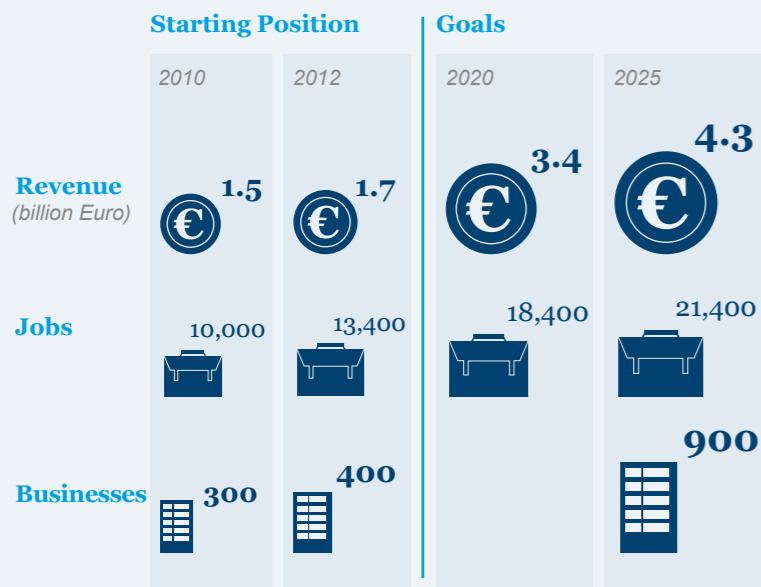
- Opening HSD Campus
- NSS Innovation Room
- Nuclear Knowledge Summit
- TEDx Binnenhof
- TEDx Hague Academy
- Secure Societies
- ASIS Europe Conference & Exhibition
- Bi-weekly HSD Caf
- Help the first responder
- Cyber Security, een zaak voor de directie
- Ondernemersplein The Hague
- Information session HSD Development Fund
- Alert Online: Cyber Halloween
- Mobile Unconference
- The Hague Tech Inspiration Event
- Holland Strikes Back
- WTHX

Occupancy HSD Campus



Ambitions and goals

Region The Hague



Sources: Report B&A Consulting April 2011 (figures 2010)
Report Policy Research February 2014 (figures 2012)

Partners

Goal: 100 partners (paying)

11 Founding Partners



12 Premium Partners

AGT, Bosch, Deloitte, ENAI, InnovationQuarter, KvK, NFI, Rabobank, HCSS, Twynstra Gudde, Van Aetsveld, VHP

73 Network Partners (contract)

+ 31 Potential Partners in the Funnel

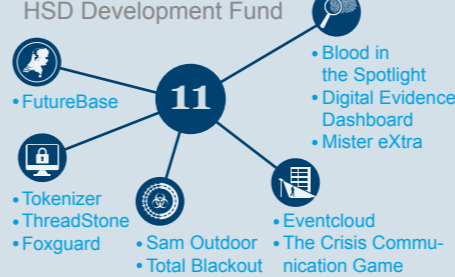
+ 26 Platforms and Government Organisations (non-paying)

Consortia

Facilitated new consortia



Accompaniment consortia HSD Development Fund



SME Connect (Chamber of Commerce)

Realised 270 connections between

- 138 entrepreneurs ↔ HSD (intake)
- 85 entrepreneurs ↔ HSD partners
- 23 entrepreneurs ↔ Potential customers
- 24 entrepreneurs ↔ Potential financiers
- 8 entrepreneurs ↔ Knowledge institutions
- 13 entrepreneurs ↔ Other experts
- 38 HSD partners ↔ 9 Consortia being developed
- 9 entrepreneurs ↔ Public (speaker/sponsor)
- 16 entrepreneurs ↔ HSD Campus (work space)
- 72 entrepreneurs ↔ Relevant HSD events

International acquisition

Region The Hague



5 businesses and organisations



6 conferences

Communication

Newspapers and magazines

- FD
- Telegraaf
- AD
- De Posthoorn
- Den Haag Centraal
- Security Management
- Beveiliging
- De Ingenieur
- MRDH
- PM
- Technisch Weekblad
- Sunday Times
- Daily Star

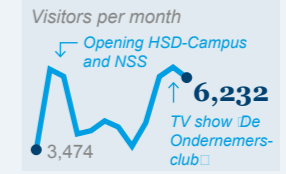
News websites

- Washington Post
- Euronews
- NOS
- RTV West
- NU.nl
- Elsevier
- Computable
- Automatiseringsgids
- Management Team
- Den Haag FM
- Security.nl
- Security Bistro
- Emerge

Radio and television

- NOS 8 o'clock news
- RTL News
- RTV West
- BNR Nieuwsradio
- Radio 1
- Radio 2

HSD website



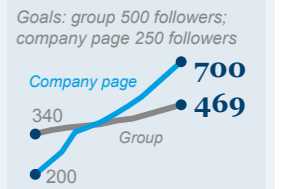
HSD Newsletter



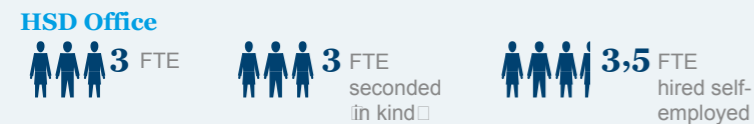
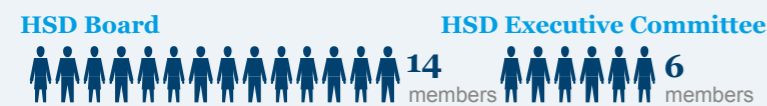
Twitter



LinkedIn



Organisation



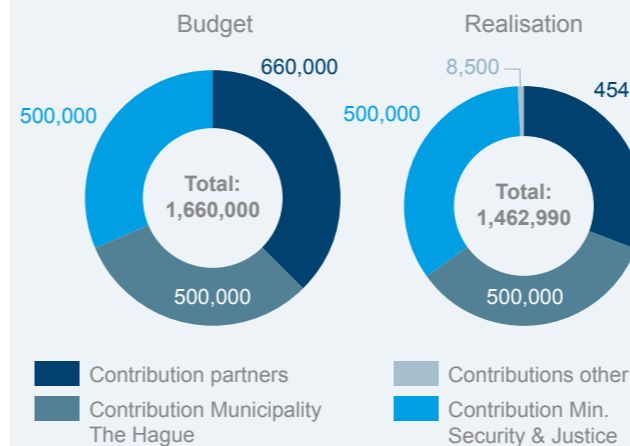
Initiatives

Master-/Year Plan

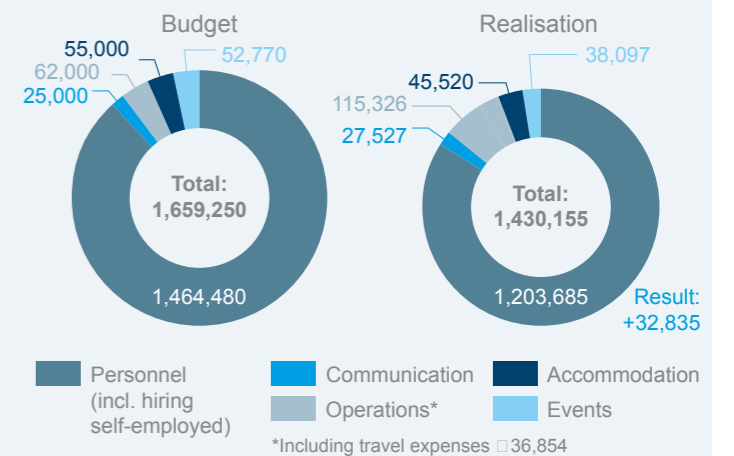
- | HSD Campus | Human Capital |
|---------------------------------|--------------------------------------|
| ✓ National Innovation Centre | ✓ Cyber Security Academy |
| ✓ 5 Innovation hubs | ✗ HSD Cyber Security Traineeship |
| ✓ Incubator facilities | ✓ Security Talent Portal |
| ✓ Business complex | |
| ✓ Real Time Intelligence Lab | |
| ✓ Serious Gaming Lab | |
| ✗ Cyber Incident Experience Lab | |
| Living Labs | Remaining |
| ✓ International Zone | ✓ HSD Development Fund |
| ✓ Secure Societies II | ✓ International Acquisition Platform |
| ✓ CSI The Hague II | ✓ HSD Board |
| ✓ Event Security | ✓ HSD Executive Committee |
| ✓ ENCS | ✓ HSD Advisory Board |
| ✓ Cyber Resilient City | ✓ HSD Office |
| ✗ Future Policing | ✓ SME Connect |
| | ✓ InnovationQuarter |
| | ✓ International knowledge bridges |

Financial

Revenue



Costs



Contribution partners, Contribution Municipality The Hague, Contributions other, Contribution Min. Security & Justice, Personnel (incl. hiring self-employed), Communication, Operations*, Accommodation, Events

*Including travel expenses 36,854