

5 October 2023 // The Hague, the Netherlands

CYBER INVESTOR DAYS

#Invest4Cyber



EVENT BROCHURE

The Dutch edition of ECSO's
cybersecurity business matchmaking events across Europe

5th October 2023 | The Hague, Netherlands

#Invest4Cyber

Thursday, 5th October 2023

PITCH SESSIONS & FIRESIDE CHAT

Where: Security Delta (HSD), Wilhelmina van Pruysenweg 104, 2595 AN The Hague, Netherlands

Chairwomen of the Day: Nathalie Jaarsma, Ambassador at-Large for Security Policy & Cyber, Ministry of Foreign Affairs

10:30-11:00 CEST

REGISTRATION & PITCH PREPARATIONS

11:00-11:15 CEST

WELCOMING REMARKS

- **Joris den Bruinen**, Director, Security Delta (HSD)
- **Michael Lucassen**, *Managing Partner*, TIIN Capital & Chair of INVESTMENTS Work Stream, ECSO

11:15-11:30 CEST

PRESENTATION OF THE LOCAL JURY MEMBERS

- **Jeroen Schipper**, *CISO*, Municipality of The Hague
- **Alex Bos**, *Investor*, InnovationQuarter
- **Emmarique Delahaije**, *Investment Manager*, KPN Ventures
- **Willi Mannheims**, *Managing Partner*, eCAPITAL, *Chair of Investments Work Stream*, ECSO
- **Bart Sondermeijer**, *CTO*, Felton BV
- **Reinout van der Meulen**, *Non-Executive Director*, Awen Collective & *Fund Manager*, TIIN Capital

Chairman of the Jury: **Jeroen Schipper**, *CISO*, Municipality of The Hague

11:30-12:30 CEST

1st PITCH SESSION

5 minutes pitch, 3 minutes Q&A

11:30-11:38 – *1strike* (Poland)
11:38-11:46 – *CARDIOID* (Czech Republic)
11:46-11:54 – *Inlyse* (Germany)
11:54-12:02 – *Onespace* (The Netherlands)
12:02-12:10 – *CyberPass* (France)
12:10-12:18 – *Sagenso* (Poland)

Moderated by: **Nathalie Jaarsma**, *Ambassador at-Large for Security Policy & Cyber*, Ministry of Foreign Affairs

12:30- 13:30 CEST

LUNCH BREAK

13:30- 14:15 CEST	<p>2nd PITCH SESSION</p> <p><i>5 minutes pitch, 3 minutes Q&A</i></p> <p>13:30-13:38 – <u>CDeX PSA</u> (Poland)</p> <p>13:38-13:46 – <u>Infix</u> (The Netherlands)</p> <p>13:46-13:54 – <u>Asvin</u> (Germany)</p> <p>13:54-14:02 – <u>Secior</u> (The Netherlands)</p> <p>14:02-14:10 – <u>G360DAO</u> (The Netherlands)</p>
14:15 – 14:45 CEST	COFFEE BREAK
14:45 – 15:30 CEST	<p>FIRESIDE CHAT –</p> <p>Balancing Security and Innovation: The Ethics and Implications of Investments in Dual-Use Cybersecurity Technologies</p> <ul style="list-style-type: none"> • Joep Gommers, <i>Founder & CEO</i>, EclecticIQ • Erno Doorenspleet, <i>CTO</i>, KPN Security • Kristine Rudzite-Stejskala, <i>Policy Officer</i>, European Defence Fund <p>Moderated by: Madelein van der Hout, <i>Senior Analyst Security & Risk</i>, Forrester</p>
15:30 – 15:45 CEST	<p>ANNOUNCEMENT OF THE NOMINEES for the European Cybersecurity STARTup Award & CEREMONIAL PICTURE</p> <ul style="list-style-type: none"> • Jeroen Schipper, <i>CISO</i>, Municipality of The Hague • Milda Kaklauskaitė, <i>Senior Manager</i>, ECSO
15:45 – 16:00 CEST	<p>SUMMARY OF THE DAY & OPENING OF B2B MEETINGS</p> <ul style="list-style-type: none"> • Martijn van Hoogenhuijze, <i>Senior Account Manager Cyber Security</i>, InnovationQuarter
16:00 – 18:00 CEST	NETWORK DRINKS

CATALOGUE

European cybersecurity start-ups & scale-ups: Selected for the pitches and B2B meetings

FirstStrike (Poland)

First Strike platform in a SaaS model is the only European Breach and Attack Simulation tool working with GenAI.

Ready to use templates help to:

- focus on real, crucial risk pain points,
- allocate time and IT forces smartly & effectively,
- improve processes of protection their digital assets

by CONTINUOUSLY, STRATEGICLY, CYCLICALLY AND AUTOMATICALLY executing in ethically practices the sequences of techniques and scenarios that hackers perform to test, vulnerabilities possible to use before they will be used for real.

FirstStrike is the only cost-effective BAS platform available to use in minutes not months.

Perfect for “One Man Show CISO” leading cyber-resilience in **medium-sized businesses**, fast growing companies that want to scale their core business safely.

www.1strike.io



Asvin (Germany)

Since its foundation in 2018, the "asvin" brand draws inspiration from Hindu mythology, where the divine twins Aśvins, known for their assistance and rescue in times of distress, symbolize health and medicine. Similarly, as a cybersecurity company, our mission is to safeguard businesses and their valuable data. With a proactive approach in the digital realm, we are providing innovative solutions and ensuring the health and resilience of our clients' systems and connected devices.

Our goal is to prepare and protect against potential risks of operational environments and products and establish trust, security, and resilience across the entire supply chain and the entire lifecycle of connected assets and critical infrastructure. asvin is a leader in cybersecurity innovation with our unique cybersecurity mesh architectures and Risk-by-Context methods. Our cutting-edge Risk-By-Context index sets us apart, enabling informed and intelligent cybersecurity decisions.

www.asvin.io



CARDIOID (Czech Republic)

CARDIOID is a groundbreaking biometric technology that integrates ECG (Electrocardiogram) data with NFTs (Non-Fungible Tokens) to create a novel and secure digital identity system. ECG, representing an individual's unique heart rhythm, becomes the foundation for generating a one-of-a-kind NFT. This NFT serves as a digital identity certificate, combining the security of biometrics with the uniqueness of blockchain technology.



By binding ECG data to NFTs, CARDIOID ensures unparalleled identity verification, offering resistance to forgery and identity theft. This innovative approach finds applications in secure access control, medical records, and even art authentication. CARDIOID's integration of ECG and NFTs not only enhances security but also opens up exciting possibilities for secure digital asset ownership and decentralized identity management in the modern, interconnected world.

www.CARDIOID.digital

CDeX (Poland)

CDeX stands for Cyber Defence eXercise Platform, and we intend to make the world a safer place through supporting organisations in hiring and developing the best cybersecurity professionals.



Our Cyber Range solution (think: flight simulator, but for cyber warfare) enables organisations to train IT professionals in realistic, AI-driven, automated attack scenarios, where they have to apply practical cyber defence skills. Our platform is currently being distributed among customers of all sizes due to its scalability, ease of implementation and quick results.

We are currently targeting and successfully partnering with organizations like critical infrastructure operators, universities' Computer Engineering departments and government defence and law enforcement agencies.

<https://cdex.cloud/>

CyberPass (France)

CyberPass is a scalable, cost-effective SaaS platform that enables all companies, regardless of their level of cybersecurity maturity, to view, assess and manage the level of cybersecurity of their connected products provided by third-party suppliers throughout their lifecycle.



- **Are you a buyer?** Streamline products cybersecurity procurement, centralize compliance, enhance trust, and accelerate decision-making through transparent, cost-effective cybersecurity assessments.
- **Are you a vendor?** Simplify conformity assessment and certification processes, reduce expenses, and expand market reach by offering certified products.
- **Are you an accredited lab?** Accelerate assessments, collaborate seamlessly with clients, and gain visibility within the cybersecurity industry.

CyberPass brings simplicity to products cybersecurity compliance by fostering security, efficiency, and trust in our connected ecosystem.

<https://www.cyber-pass.eu/>

G360DAO (The Netherlands)



G360DAO is a decentralized community of developers, researchers, hackers, and enthusiasts with a shared passion for improving transparency and access to Digital and Information Security. We believe in empowering the security community with ownership, incentives, and governance over their contributions to security.

<https://g360dao.notion.site/G360DAO>

Infix Technologies (The Netherlands)



Infix Technologies is a startup developing an innovative approach to Application Security Testing. It builds on the founders' extensive experience in research and development in digital forensics and software engineering.

Infix recently launched Bifix on the GitHub platform. A SaaS-based product that assists developers in finding and mitigating potential security, privacy and quality risks. Bifix automatically scans many non-source assets such as multimedia files, documents and archives and suggests improvements.

Infix has been funded by UNIIQ and is seeking to expand its team in order to further extend Bifix, including with AI-powered features and support for additional types of analysis and platforms.

<https://infix.ai/>

INLYSE (Germany)



Founded in 2020 and financed through prestigious government research grants, INLYSE has developed a unique visual AI-based deep learning malware detection technology, capable of detection completely new and unknown malware instantaneously with an accuracy of >99.97% within less than 200 milliseconds.

The INLYSE engine detects zero-hour to zero-day threats, and will mitigate today's biggest gap in malware protection. A Gap causing estimated damages of >20bn by ransomware alone. INLYSE' technology has been filed for patent registration in the US, EU, and China. There is a well-documented API and SDK for easy integration of the INLYSE engine into any existing application. Deployment can be on-premise, cloud-based, or hybrid.

In addition, INLYSE offers easy-to-install browser and email plugins to complement any existing antivirus solution. These plugins deliver enterprise-grade security to SMEs.

www.inlyse.com

www.malware.ai



OneSpace (The Netherlands)

OneSpace is changing the way we share files. We're making peer-to-peer encrypted file sharing the new norm. You don't need cloud providers storing and potentially accessing your confidential files anymore. With OneSpace you can easily set up your encrypted file transfers and share with anyone you want. OneSpace was designed for files you really care about.

<https://onespacesecurity.com/>



Sagenso (Poland)

Sagenso revolutionizes cybersecurity for business managers with our unique Threat Composer technology, emphasizing threat exposure quantification over generic risk scoring metrics. Our platform provides a 360° view via SITO - Sagenso Industry Threat Overview.

Simplifying the complex, our tools are designed for usability, even for non-IT personnel, leading to a 75% adoption rate among C-level management. This simplicity boosts IT efficiency by 20% and saves over 80% in IT security costs for our clients. Targeted at sectors like industry, automotive, healthcare, real estate, and hotels, we're the go-to choice for medium-sized enterprises seeking comprehensive cybersecurity. For investors with an eye on cybersecurity, we're a lucrative prospect, on track to grow our operations by a factor of x2.6 in the coming year.

<https://www.sagenso.com/en/>



Secior (The Netherlands)

Secior is a Dutch cybersecurity firm specialized in enhancing the cyber resilience of critical infrastructure organizations.

With its "OverWatch" Platform, clients gain insight into their cyber resilience through continuous monitoring of their entire IT/OT/IoT infrastructure. This automated platform provides executives and cybersecurity professionals with a clear and comprehensible view of their current cyber resilience and compliance status in relation to international frameworks and guidelines, such as the NIS2.

The company is uniquely positioned as the one-stop-shop for organizations looking to improve their cyber resilience to the required compliance level.

<https://www.secior.com/>